1H 2016 INTERIM RESULTS INVESTOR PRESENTATION



22 AUGUST 2016

- 1. RESULTS HIGHLIGHTS
- 2. DEVELOPMENT PROPERTIES
- 3. INVESTMENT PROPERTIES
- 4. FINANCIAL POSITION
- 5. APPENDIX





RESULTS HIGHLIGHTS

1H 2016

TOTAL C	ONTRACT	ED SALES
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+102%

\$10.1 B

78% of full year target

HK \$2.9B I PRC \$7.2B

TOTAL +59%

TOTAL +12%

GEARING 1MPROVED 3.4% PTS 24.4%

DIVIDEND PER SHARE \$0.30

PROJECT DISPOSAL

Yingkou | Chengdu Ph 3

HANGZHOU KERRY CENTRE

88%

RETAIL & OFFICE AREA COMMITTED

Expedite **asset turnover** in PRC

Generate a stable stream of cash flow and recurrent income

Maintain sustainable financial position

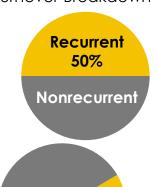
RESULTS HIGHLIGHTS

1H 2016	1H 2015	Change
5,537	4,204	+32%
2,612	2,158	+21%
548	1,197	-54%
1,434	2,182	-34%
607	607	+0%
2,041	2,789	-27%
0.99	1.51	-34%
1.41	1.93	-27%
0.30	0.30	+0%
30.3%	19.9%	+10.4%pts
	5,537 2,612 548 1,434 607 2,041 0.99 1.41	5,537 4,204 2,612 2,158 548 1,197 1,434 2,182 607 607 2,041 2,789 0.99 1.51 1.41 1.93 0.30 0.30

RESULTS HIGHLIGHTS

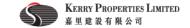
HK\$ million			Turnover		Gross Profit			Gross Margin	
* Recurrent revenue	Note	1H 2016	1H 2015	Change	1H 2016	1H 2015	Change	1H 2016	1H 2015
Property sales		2,769	1,739	+59%	949	615	+54%	34%	35%
HK	N1	203	1,304	-84%	69	552	-88%	34%	42%
PRC	N2	2,566	435	+490%	880	63	+1,297%	34%	14%
Property rental *		1,964	1,756	+12%	1,568	1,466	+7%	80%	83%
HK	N3	512	437	+17%	404	336	+20%	79%	77%
PRC	N4	1,452	1,319	+10%	1,164	1,130	+3%	80%	86%
Hotel operations *	N5	804	709	+13%	95	77	+23%	12%	11%
Total		5,537	4,204	+32%	2,612	2,158	+21%	47%	51%

1H 2016 Turnover Breakdown



HK

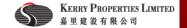
- N1 Recognized sales in 1H 2016 mainly contributed by inventory units & car parks from 1 & 3 Ede Road, 8 LaSalle and The Summa
- N2 Recognized sales in 1H 2016 mainly attributable to KEC Ph 3, Nanchang & Putian Arcadia Court, of which with higher margin on average relative to projects recognized during 1H 2015
- N3 Increase in rental revenue in 1H 2016 mainly due to the resumption of rental capacity of Branksome Grande upon the completion of renovation in Q3 2015
- N4 Decrease in gross profit margin was mainly due to the inclusion of management fee income in turnover
- N5 Increase in revenue mainly due to the increasing from Nanchang hotel and new contribution from Hangzhou hotel (opened in 3/2016)



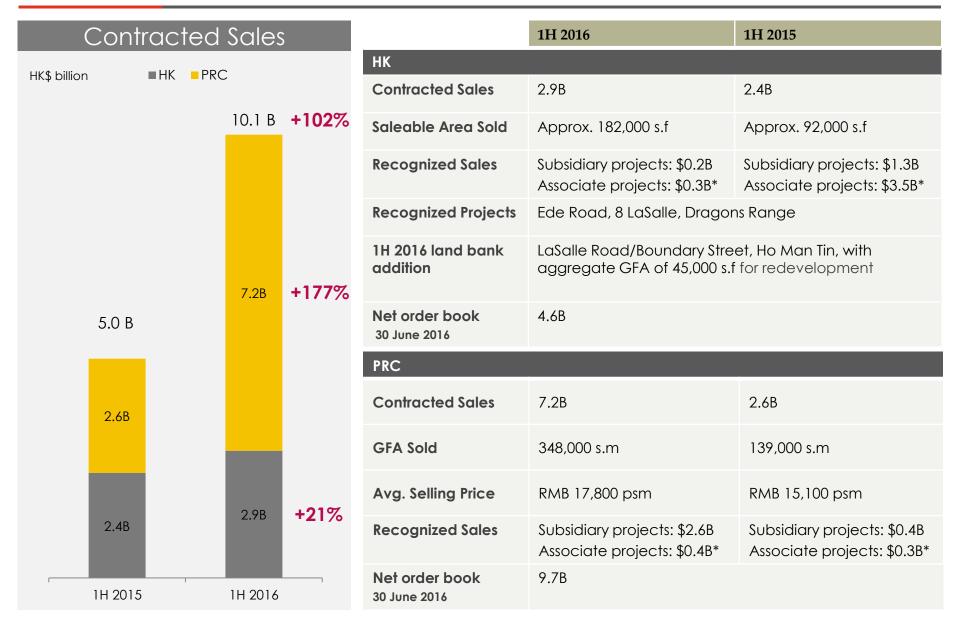
PRC

87%

Kerry Properties 2. DEVELOPMENT PROPERTIES



DEVELOPMENT PROPERTIES OVERVIEW



KERRY PROPERTIES LIMITED 嘉里建設有限公司

DEVELOPMENT PROPERTIES – HK







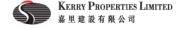
2 units remaining Sales Proceeds \$2.7B ASP \$41,100 psf



Sold 922 units
Attri. Sales Proceeds \$4.8B
ASP \$14,300 psf



4 units remaining Sales Proceeds \$1.3B ASP \$25,700 psf



^{*} Above contracted sales info as of 12 Aug 2016

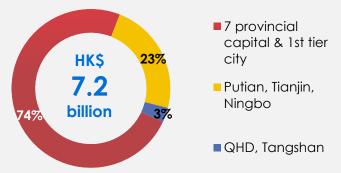
DEVELOPMENT PROPERTIES - PRC

Key Projects Sold in 1H 2016

12 Cities

74% Provincial Capital & 1st Tier cities

Contracted Sales in 1H 2016 *

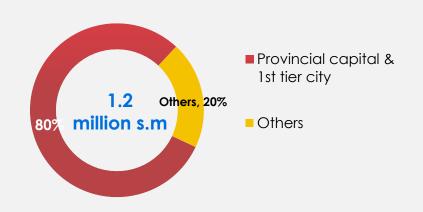


79% Cash collection for projects sold in 1H 2016 as of 30/6/2016

* KPL's Interest

Saleable Resources

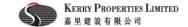
80% Provincial Capital & 1st Tier cities



Projects disposal

Chengdu Ph 3 development & Yingkou project

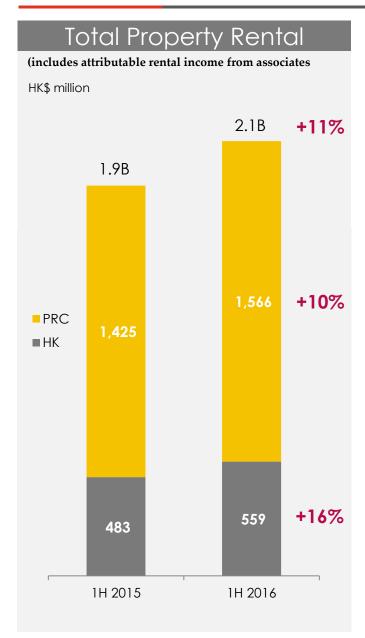
- In 5-7/2016, Shares Transfer Agreements were signed to sell all investments in the development
- Completion of shares transfer expected in 2H 2016



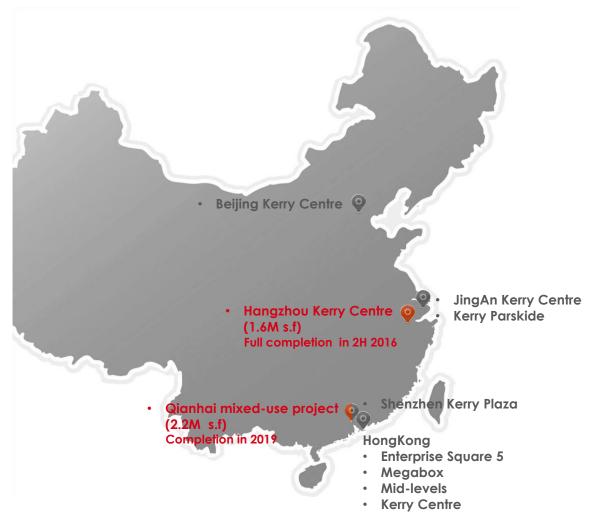
Kerry Properties 3. INVESTMENT PROPERTIES



INVESTMENT PROPERTIES - OVERVIEW



PRC is the main rental contributor and will continue to be the growth driver going forward



INVESTMENT PROPERTIES - PRC

PRC Property Rental Gross rental revenue: \$1.6B (includes attributable rental income from associates) 6.9M s.f Attributable GFA Occupancy 95% (weighted average) Yield on cost mid-teens (weighted average) HK\$ million ■ Prop mgmt, carparks and others Apartment Commercial +10% 1.6B ■ Office 1.4B 180 51 147 151 398 401 836 826 1H 2015 1H 2016

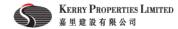
Beijing Kerry Centre GFA(100%): 1.5M s.f *		Shenzhen Kerry Plaza Ph 1 & 2 GFA(100%): 1.7M s.f *				
Occupancy *	97%	Occupancy	99%			
Yield on Cost *	20%	Yield on Cost	21%			
Completion	1998	Completion	Ph 1: 2008; Ph 2: 2012			
KPL's interest	71.25%	KPL's interest	100%			

Kerry Parkside GFA(100%): 1.9M s.f *		JingAn Kerry Centre Ph 1& Ph 2 GFA(100%): 2.9M s.f *			
Occupancy *	95%	Occupancy *	94%		
Yield on Cost *	17%	Yield on Cost *	17%		
Completion	2011	Completion	Ph 1: 1998; Ph2: 2003		
KPL's interest	40.8%	KPL's interest	Ph 1: 74.25%; Ph 2: 51%		

^{*} Exclude hotel

By Operating Segment

	Occupancy as at 30/6/2016	Rental Revenue	Rental Revenue
		HK\$	RMB
Apartment	87%	+3%	+8%
Commercial	95%	-1%	+4%
Office	97%	+1%	+7%
Management fee and car parks	-	+253%	+347%
Total		+10%	+16%



HANGZHOU KERRY CENTRE

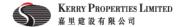


Prime location in the heart of the city's traditional CBD in Xiacheng District



Project Summary

Total gross development area (s. m)	Total: 200,000 s.m Retail: 108,000 s.m Residential: 31,000 s.m Office: 13,000 s.m Hotel: 48,000 s.m (417 rooms) Car park: 1,700 units
KPL's Interest	75%
Completion	2016



HANGZHOU KERRY CENTRE











As at 8/2016:

Office

- 85% area committed
- Achieved one of the highest rental rate in Hangzhou
- 88% area committed
- Handover to tenants began in 7/2016
- Diverse trade mix of ~25% fashion and ~34% F&B plus cinema and supermarket

Commercial

Midtown Shangri-La, Hangzhou soft opened on 12 March 2016

Hotel

Average hotel occupancy 51% during 1H 2016

QIANHAI PROJECT – MAJOR MIXED-USE IN 1ST TIER CITY



Project Summary	
Total gross development area (s. m)	Total: 202,000 s.m Office: 120,000 s.m Residential: 60,000 s.m Commercial: 22,000 s.m
Land cost	Rmb 3.9 B
Acquisition date	Jan-2015
KPL's Interest	100%
Construction progress	Piling and excavation work in progress
Completion	2019

Latest sales launches performance in Qianhai:

前海时代CEO公馆:

550 bare-shell units were 100% sold out by Apr.2016 with net ASP of RMB74k psm

卓越前海壹号公寓(一期):

322 units were 100% sold out, with net ASP of RMB 89k psm

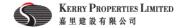
Upcoming projects:

卓越前海壹号公寓(二期):

277 units of furnished apartments plan to presell by Q4 of 2016 1-2bedrooms, 83-133k psm

华润 悦玺公寓:

280 units of furnished apartments, 122-338sqm, showroom was now available and plan to handover by May 2018



3 residential towers

INVESTMENT PROPERTIES - HK

HK Property Rental

Gross rental revenue: \$559M

(includes attributable rental income from associates)

Attributable GFA

2.8M s.f

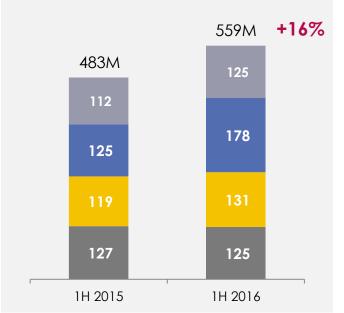
Occupancy (weighted average)

95 %

HK\$ million

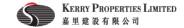
■ Prop mgmt, carparks and others

- Apartment
- Commercial
- Office





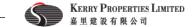
НК	Occupancy	Rental Revenue	Remarks
Apartment	97%	+42%	 Branksome Grande (94 units) Renovation completed in 9/2015 100% leased as of 6/2016 with average rental \$45 psf
Office	85%	-1%	Occupancy dropped to 85% due to the lease expiry in 5/2016 of Hang Seng Bank (15 floors), at Enterprise Square Five
Commercial	100%	+10%	Continue to achieve positive rental reversion





FINANCIAL POSITION

HK\$ million	As at 30 Jun 2016	As at 31 Dec 2015	Change
Total Debt	38,797	37,046	+5%
Cash and bank balance	15,678	10,865	+44%
Net Debt	23,119	26,181	-12%
Undrawn Bank Loan Facilities	17,777	16,244	+9%
Total Equity	94,806	94,162	+0.7%
NAV	81,983	81,353	+1%
NAV per share (\$)	\$56.81	\$56.27	+1%
No. of issued shares	1,443	1,446	-0.2%
Net debt to total equity	24.4%	27.8%	-3.4% pts
	1H 2016	1H 2015	
Interest cover *	5.4	6.6	
Dividend cover *	3.3	5.0	
* Before fair value incre	ase of investn	nent properti	es

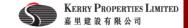


Debt Maturity Profile Total Debt: \$38,797 M Successfully entered into a HK\$10B dual-tranche club loan in early 2016 for refinancing purposes HK\$ million ■ Fixed Rate Bonds ■ Bank Loans \$10.6B \$6.4B 7,907 2,318 8,244 7,518 4,188 4,120 2,677 1,825 Within 1 Within 2 Within 3 Within 4 Within 5 Over 5 Year Years Years Years Years Years

KERRY PROPERTIES 嘉 里 建 設

5. APPENDIX

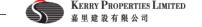
- A. 1H 2016 Contracted Sales HK
- B. 1H 2016 Contracted Sales PRC
- C. Major Properties Under Development HK
- D. Major Properties Under Development PRC
- E. PRC Major Completed Mixed-Use Properties
- F. Land Bank Overview / HK / PRC



A. 1H 2016 CONTRACTED SALES - HK

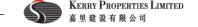
_	jects on sale L's Interest)	KPL's interest (%)	Total project units	Units sold in 1H 2016	Accumulative units sold as at 30 Jun 2016	Inventory as at 30 Jun 2016 (units)	ASP achieved in 1H 2016 HK\$ psf	Sales proceeds in 1H 2016^ HK\$ bn	Completion
NEW	LAUNCH DURING 1H 201	<u>6</u>							
1	Mantin Heights	100%	1,429	87	87	1,342	20,500	1.1	Target in Q1 2017
<u>EXIST</u>	ING PROJECTS								
2	The Bloomsway	100%	1,100	234	588	512	11,900	1.3	Target in Q1 2017
3	Dragons Range	40%	973	20	915	58	19,000	0.3	Completed
4	1 & 3 Ede Road	100%	41	1	39	2	40,000	0.1	Completed
5	8 LaSalle	100%	56	3	50	6	25,200	0.1	Completed
Total	ı							2.9 B	

^ include car park sales



B. 1H 2016 CONTRACTED SALES - PRC

Major projects on sale (KPL's Interest)			Product type	Contracted sales ^ RMB'M	GFA Sold s.m	ASP achieved in 1H 2016 RMB psm	KPL's interest
1	Hangzhou Castalia Court	杭州云荷廷	R	1,291	52,000	24,800	100%
2	Nanjing Jinling Arcadia Court	南京金陵•雅頌居	R	1,054	26,300	40,100	100%
3	Putian Arcadia Court	莆田雅頌居	R	1,006	94,700	10,000	60%
4	Chengdu Arcadia Court Ph 2	成都都城·乐頌居 二期	R	688	71,300	9,700	55%
5	Nanchang Arcadia Court Ph 1	南昌雅颂居一期	R	578	29,000	19,900	80%
6	Shenyang Arcadia Court Ph 1	瀋陽雅頌居一期	R	442	22,700	16,700	60%
7	Tianjin Arcadia Court	天津雅頌居	R	384	12,500	30,800	49%
8	Enterprise Centre Ph 3	嘉里不夜城三期企業中心	0	287	8,000	36,100	74.25%
9	Qinhuangdao Habitat Ph 1	秦皇島海碧台一期	R	104	7,200	13,200	60%
10	Changsha Xiangjiang Arcadia Court Ph 2	長沙湘江雅頌居二期	R	71	9,200	7,800	100%
11	The Berylville, Ningbo Ph 1	宁波泊璟廷 一期	R	54	1,200	41,600	50%
12	Others			231			
Toto	Total Contracted Sales (RMB)						
Toto	ıl Contracted Sales (HKD)			7.2B			



C. MAJOR PROPERTIES UNDER DEVELOPMENT - HK

Currently, KPL has approximately 2.8 M s.f of major properties under development in HK

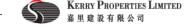
	Name	Location	Туре	Stage of Completion	Expected Completion	KPL's Interest (%)	KPL's Attributable GFA (s.f.)
FOI	R SALE PROPERTIES						
1	The Bloomsway	So Kwun Wat	R	Superstructure work in progress	1Q 2017	100	939,600
2	Mantin Heights	Ho Man Tin	R	Superstructure work in progress	1Q 2017	100	1,142,168
3	Shan Kwong Road Project	Happy Valley	R	Superstructure work in progress	1Q 2017	100	81,217
4	Beacon Hill Project	Beacon Hill	R	Foundation work in progress	2Q 2018	100	116,380
5	Hing Hon Road Project	Sai Ying Pun	R	Demolition work in progress	1Q 2019	71	47,962
6	LaSalle Road/Boundary Street	Ho Man Tin	R	Schematic design in progress	3Q 2019	100	45,180
7	Nam Van Project	Macau	R	Schematic design in progress	2Q 2020	100	397,190
101	TAL						2,769,697

D. MAJOR PROPERTIES UNDER DEVELOPMENT - PRC

Currently, KPL has approximately 19.5 M s.f of major properties under development in PRC

	Name	Location	Туре	Stage of Completion	Expected Completion	KPL's Interest (%)	KPL's Attributable GFA (s.f.)	
MI	MIXED-USE DEVELOPMENT							
1	Hangzhou Kerry Centre	Hangzhou	A/C	External work, interior decoration and mechanical and engineering work in progress	2H 2016	75	1,073,830	
2	Nanchang Arcadia Court Towers 4 to 5 and Complex Development	Nanchang	R/O/C	Ph I – Residential Towers 4 & 5: Structural work completed	Ph I – In phases from 2H 2016	80	967,329	
3	Shenyang Kerry Centre	Shenyang	R/O/C	Ph I – Residential: Interior decoration, mechanical and engineering work in progress Ph II – Residential: Superstructure work in progress; Commercial & office: External work, mechanical and engineering work in progress	Ph I – 2H 2016 Ph II – In phases from 2017	60	5,650,363	
4	Zhengzhou Complex Development	Zhengzhou	R/H/O/C	Schematic design in progress	In phases from 2019	55	1,283,664	
					SU	BTOTAL	8,975,186	
OT	HER INVESTMENT PROPERT	TIES						
5	Jinan Complex Development	Jinan	O/C/H	External work, internal work, mechanical and engineering work in progress	In phases from 2017	55	588,906	
6	Kunming Complex Development	Kunming	H/R/O	Schematic design in progress	2019	55	483,230	
7	Shenzhen Qianhai Complex Development	Shenzhen	R/O/C	Piling and excavation work in progress	2019	100	2,173,844	
					SU	BTOTAL	3,245,980	
MI	XED-USE DEVELOPMENT AN	D OTHER INV	ESTMENT I	PROPERTIES			12,221,166	

 $Denotation: R=Residential. \ O=Office. \ C=Commercial. \ A=Apartment. \ H=Hotel$



D. MAJOR PROPERTIES UNDER DEVELOPMENT - PRC (CON'T)

Currently, KPL has approximately 19.5 M s.f of major properties under development in PRC

	Name	Location	Туре	Stage of Completion	Expected Completion	KPL's Interest (%)	KPL's Attributable GFA (s.f.)
PRI	PRIMARILY FOR SALE PROPERTIES						
8	Changsha Xiangjiang Arcadia Court Phase II and III	Changsha	R/C	Ph II – Interior decoration and external work in progress Ph III – Schematic design in progress	In phases between 2016 & 2019	100	2,313,076
9	Nanjing Jinling Arcadia Court	Nanjing	R	Curtain wall installation work in progress	2017	100	1,028,802
10	The Berylville, Ningbo Ph II	Ningbo	R	Basement structure work in progress	2017	50	314,293
11	The Metropolis – Arcadia Court Phase II	Chengdu	R/C	External work, internal work, mechanical & engineering work in progress	2017	55	1,161,070
12	Hangzhou Zhijiang Castalia Court	Hangzhou	R/C	Ph I – Interior decoration work in progress Ph II – Structural work in progress	In phases from 2017	100	2,482,680
					SU	BTOTAL	7,299,921
TO	ΓAL						19,521,087

E. PRC MAJOR COMPLETED MIXED-USE PROPERTIES

30 Jun 2016 GFA & Occupancy

Attri GFA (000s s.f.)	Beijing	Shanghai	Shenzhen	Tianjin	Hangzhou	Fuzhou	Total	Weight
Office	711	1,492	1,552		102		3,857	56%
Commercial	98	1,099	212	428	47	64	1,948	29%
Apartment	277	774					1,051	15%
Total	1,086	3,365	1,764	428	149	64	6,856	100%
Weight by location	16%	49%	26%	6%	2%	1%	100%	

	or PRC investment properties cupancy rate	As at 30 Jun 2016	As at 31 Dec 2015
1	Beijing Kerry Centre *	97%	96%
2	Jing An Kerry Centre Ph 1	92%	96%
3	Jing An Kerry Centre Ph 2*	95%	96%
4	Kerry Parkside Shanghai Pudong *	95%	97%
5	Shenzhen Kerry Plaza Ph 1	99%	97%
6	Shenzhen Kerry Plaza Ph 2	99%	100%

	jor hotel properties erage occupancy rates	1H 2016	1H 2015
1	Kerry Hotel, Beijing	81%	75%
2	Jing An Shangri-La Hotel, Shanghai	75%	70%
3	Shangri-La Hotel, Shenyang	64%	62%
4	Kerry Hotel, Pudong Shanghai	73%	71%

^{*} Exclude hotel

E. PRC MAJOR COMPLETED MIXED-USE PROPERTIES



Beijing Kerry Centre,

Total GFA 2.2M s.f. *

- Continues to be an iconic presence at the heart of Beijing
- Located in the Chaoyang district, the city's commercial and financial center and within the 2nd ring road
- Combines prime office space, a shopping mall, luxury hotel and serviced apartments
- 90% of office tenants are MNCs. Occupancy as of 30/06/2016 was 98%



Kerry Parkside, Shanghai Pudong, Total GFA 2.7M s.f. *

- Mixed-use property comprising a hotel, offices, serviced apartments and retail
- In close proximity to Shanghai Metro Line 7
- Next to the Shanghai New International Expo Centre (SNIEC)
- Office and retail occupancy were 98% and 99%, respectively, as of 30/06/2016



Jing An Kerry Centre, Shanghai Puxi, Total GFA 3.7M s.f. *

- Located in the heart of Shanghai's Nanjing Road business district
- A pre-eminent shopping venue and exclusive office address in Shanghai
- Achieved one of the highest retail rental in Shanghai
- Direct access to Shanghai Metro Line 2 and 7
- Overall occupancy at 94% as of 30/06/2016

* Include hotel



E. PRC MAJOR COMPLETED MIXED-USE PROPERTIES



Shenzhen Kerry Plaza Total GFA 1.7M s.f.

- 3 Grade-A office towers located at the core of Futian CBD
- Conveniently connected to Futian railway station on the Guangzhou-Shenzhen-Hong Kong Express Rail Link now under construction
- Overall occupancy at 99% as of 30/06/2016



Tianjin Kerry Centre Ph 1

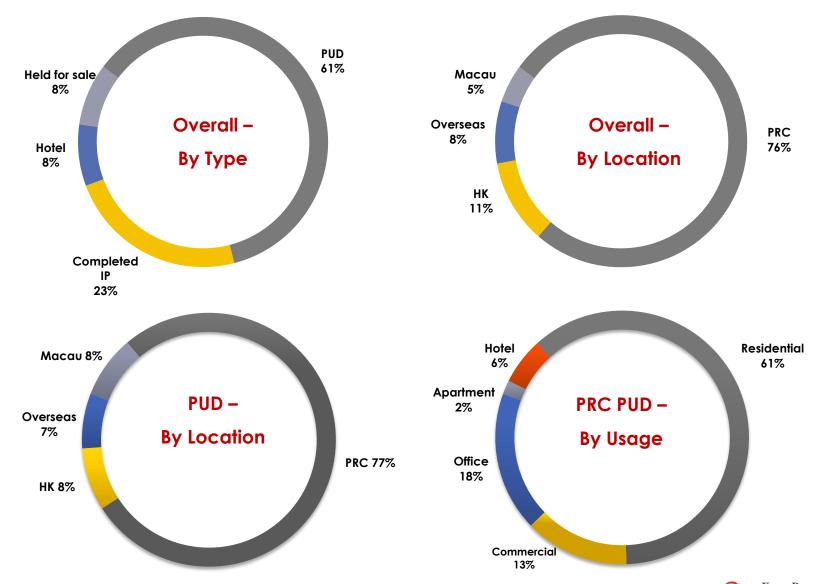
Total GFA 3.6M s.f. *

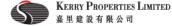
- Mixed-use development located on the east bank of the Haihe CBD in Hedong District
- Phase I of the development includes a hotel, upscale residences for sale (Arcadia Court) and a shopping mall (Riverview Place)
- The 3 residential towers of of Tianjin Arcadia Court have been completed and handed over consecutively. 86% of 1,126 units have been sold as of 30/06/2016
- Blended ASP for T1-T3 at Rmb 25,000 psm
- Shopping mall of GFA 82,000 s.m. commenced operation on 30 Apr 2015



F. LAND BANK - OVERVIEW

Total Property Portfolio Attributable GFA: Approx. 49.1M s.f. (as of 30 Jun 2016)



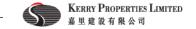


F. LAND BANK - HK

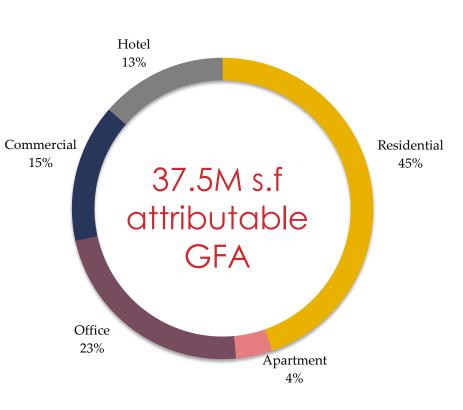


HK Land bank	Attributable GFA ('000 s.f)
Completed Investment Properties	2,785
Commercial	1,223
Office	840
Apartment	722
Properties under development	2,381
Completed properties held for sale	75
Hotel	38
Total HK Land Bank	5,279

Note: Above land bank figures are as of 30 Jun 2016

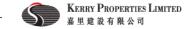


F. LAND BANK - PRC



PRC Land bank	Attributable GFA ('000 s.f)
Completed Investment Properties	6,856
Commercial	1,948
Office	3,857
Apartment	1,051
Properties under development	22,888
Completed properties held for sale	4,013
Hotel	3,736
Total PRC Land Bank	37,493

Note: Above land bank figures are as of 30 Jun 2016



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